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OBJECTIVE:

Seeking position in which I may research, write and administer grants, proposals, and funding opportunities; monitor programs; and contribute to the growth and development of an agency or organization..

SUMMARY OF SKILLS:

- Over 20 years of program and funds development accomplishments with vulnerable populations in health (Medi-Cal, Healthy Families, and commercial populations in managed care, clinic, and non-profit CBO settings), juvenile justice, and academic settings.
- Self-motivated and results oriented leader capable of developing plans to meet strategic and quality goals, including governmental requirements, contractual and regulatory obligations, and HEDIS benchmarks, and doing so in a cost-effective manner.
- Excellent team player, able to perform varied roles with a depth of knowledge sufficient to obtain meaningful information whether the task is researching strategies or evaluating impact.
- Absolute commitment to achieving employer goals cost-effectively while enhancing the quality, improving customer service, and supporting and developing partners.
- High knowledge level of lifespan development issues and issues around developmental assessments, especially as they pertain to accessing and utilizing appropriate levels of care.

EMPLOYMENT

PROFESSOR

8/09 to present

University of Redlands
Redlands, CA

Part-time faculty teaching research proposal writing to MS level education students.

ASSOCIATE MEMBER

1/09 to present

Gould and Associates
Riverside, CA

Provide consultation to non-profits concerned with medical care, social services, education, capacity building, and child welfare issues.

DIRECTOR, SPECIAL PROJECTS

1/07 to 9/09

Inland AIDS Project, Riverside, CA

- Research funding opportunities, collect and analyze relevant data, operationalize concepts, write and edit proposals, and submit and follow-up on proposals.
- Develop proposals and contracts to secure contracts for county funding of mental health and substance abuse services.

- Member, Inland Empire HIV Planning Council

MANAGER, REPRODUCTIVE HEALTH, AIDS, AND SEXUALLY TRANSMITTED DISEASE PROGRAMS (TEMP, FT)

San Bernardino County Department of Public Health

- Responsible for ongoing oversight of 150 nursing, medical, and social service staff members across San Bernardino County.
- Assessed failed integration of STD patients into Reproductive Health Clinics.
- Identified areas of non-compliance with contractual and legal requirements and made recommendations for remedies.

DEVELOPMENT CONSULTANT

Helpline Youth Counseling, Norwalk, CA.

- Research funding opportunities, collect and analyze relevant data, operationalize concepts, write and edit proposals, and submit and follow-up on proposals.
- Actively advocate with cross-disciplinary groups to influence content and structure of laws, recommendations, and RPFs, and to inform those in decision making positions about valid and reliable approaches to meeting needs of children.
- Improve access to health care through outreach and barrier reduction services.
- Mentor staff on child development and family interventions.

DIRECTOR, HEALTH PROMOTION AND EDUCATION

L. A. Care Health Plan, Los Angeles, CA (1998 through 2005)

Director, Health Promotion and Education

- Responsible for departmental compliance with all regulatory and contractual requirements for Medi-Cal, MRMIB, and Healthy Families product lines; ensuring contracts with providers included requirements to assure compliance; developing subcontractor ability to comply with regulatory requirements (capacity building); developing and implementing policies and procedures; overseeing departmental operations assuring provision of indicated services and appropriate oversight activities; working collaboratively with internal and external stakeholders; providing critical analyses of organizational and member needs; and assuring oversight of Plan Partners and PPGs with L. A. Care and regulatory requirements.
- Supervised and mentored a staff of 10 including MPH-CHESs, PA, RN, and an outreach worker in Health Education, Continuing Medical Education, and L.A. Cares for Kids Programs, as well as other targeted strategies for prevention and health promotion.
- Developed methods to identify, stratify and intervene on several disease states, including asthma and childhood obesity.
- Continuing education opportunities and development and provision of physician tool kits augmented efforts with members.

- Created materials, trainings and strategies in support of specific HEDIS and quality improvement initiatives, including compliance with 120 day window for IHA completion, and compliance with immunization and periodicity standards.
- Ensured continuation of CMA accreditation as a provider of continuing medical education.
- Team member designing needs assessments and interventions to improve health knowledge of providers and members.

Program Manager, Family Maintenance Healthcare Demonstration Project (aka L.A. Cares for Kids)

- Responsible for the overall development, implementation, and management of the L. A. Cares for Kids program to serve abused and neglected children in Medi-Cal
- Assessed health care needs of abused/neglected children and identified barriers to service, as well as areas of over and under utilization.
- Developed working relationships and linkages with Department of Children and Family Services, other external organizations and internal departments.
- Coordinated provider training for project physicians.
- Directed the collection and analysis of program data for outcomes evaluation.
- Managed costs, secured and tracked grant funds, analyzed program impacts, and maintained relationships with Robert Wood Johnson, Stuart, and UniHealth Foundations, project funders.

DIRECTOR, FUND AND PROGRAM DEVELOPMENT

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ADJUNCT FACULTY

University of Southern California, Los Angeles, CA.

Department of Educational Psychology and Technology

1997 to 2002

- Developed and delivered human lifespan development curriculum for masters and doctoral students seeking licensure, and medical and dental students.
- Excellent evaluations in departmental student ratings.

ASSISTANT PROFESSOR

University of La Verne, LaVerne, CA.

Graduate School of Psychology

5/00 to 8/02

- Developed and taught graduate level course in proposal writing and fund.

ADJUNCT FACULTY

California State University, Fullerton Fullerton, CA

8/97-9/99

- Developed masters level course in human development and normal and abnormal functioning across the lifespan.
- Developed and led seminar on developmental issues and diagnosis using DSM IV.

CONSULTANT DIRECTOR, COMMUNITY MENTAL HEALTH

East Valley Community Health Centers, West Covina and Pomona

- Interim consulting position to review internal systems, policies and procedures for managed care readiness.
- Revised street and community outreach programs, including HIV anonymous test sites.
- Secured sub-contract to provide EPSDT (Short Doyle MediCal) program for children. Supervision and on-going operation of mental health interns (15), clinical supervisors (3), and other staff and field placement students.
- Grant writing.

NATIONAL DIRECTOR, NETWORK DEVELOPMENT AND PROVIDER RELATIONS

Managed Health Network, Inc., Los Angeles, CA

5/1995-4/1996

- Responsible for over-all direction on development, operation and maintenance of provider network nation-wide
- Developing special risk sharing arrangements with provider groups
- Developed and supervised all network integration and contracting activities related to the merger of a recently acquired wholly owned subsidiary (Health Management Centers)
- Co-authored RFA funded response to the State of Texas for Medicaid in San Antonio, Fort Worth, and Austin service regions (funded as Foundation Health)
- Chaired network operations transition team during recent due diligence process in preparation for anticipated buy out.

NETWORK DEVELOPMENT AND PROVIDER RELATIONS CONSULTANT

First Hospital Corporation, Options Mental Health, Norfolk, VA

1995

- Identified individual and institutional providers interested in working with Medicaid customers in a managed care system
- Performed on-site reviews of clinical practices and standards, assessed gaps in the service continuum under Medicaid waiver, and developed access for all recipients irrespective of geographic remoteness.
- Met with community representatives to hear consumer perspective on need.
- Assessed selected programs for (1) readiness for integrated delivery system status; (2) experience with managed care; and, (3) any existing capitated, case rated, or

other risk sharing arrangements.

REGIONAL CLINICAL SPECIALIST, PROVIDER RELATIONS

Value Behavioral Health, Irvine, CA

- Responsible for network development and maintenance tasks
- Specification, identification, rate negotiating and managed care contracting.
- On-site review of clinical practices and standards.
- Initiated contact in response to provider problems, incidents, and investigations.
- Met with corporate clients to address network related needs and concerns.
- Under a Medicaid community-based waiver, assessed statewide mental health delivery system for persistently mentally ill, mentally retarded, brain injured and developmentally delayed through on-site needs assessment (Iowa)
- Solicited contractual agreements from county Boards of Supervisors.
- Initiated development of multidisciplinary worker's compensation network.

DIRECTOR, FOOTHILL FOUNDATION

Foothill Presbyterian Hospital, Glendora, CA

Director. Foothill Foundation

Responsible for fundraising activities of non-profit hospital in support of hospital improvements, community education center, low vision clinic, and free chiropractic services.

- Researched donations and funded cumulative giving donor wall.
- Managed \$1 million capital campaign, annual giving and planned giving programs.
- Established 3 new profitable special events.
- Established free medical clinic using county facility, hospital laboratory resources, volunteer staff and pharmaceutical company donations.
- Facilitated merger of two corporation boards.

Director. Community Services

- Assessed community needs.
- Designed and implemented strategies to meet identified needs.
- Consulted with businesses, industry, and government on health needs of employee groups, selling programs to individuals, businesses and agencies.
- Solicited additional funds by writing proposals and grants.
- Developed intergenerational projects for nursing home residents and community.
- Established risk reduction program for staff at eight U.S. Forest Service sites.

Director. Optifast

- Developed hospital staff and community physician awareness and support for medically supervised supplemental fasting program.
- Selected, directed, supervised, and scheduled a multi-disciplinary staff of 21.

CONSULTANT/DIRECTOR WELLNESS

Queen of the Valley Hospital, West Covina CA

- Transformed preventive health programs into profitable center.
- Supervised and scheduled a multidisciplinary staff of 12.

DIRECTOR MARKETING, HEALTH PROMOTION AND OUTREACH

East Valley Community Health Center, West Covina, CA

- Assessed image and clinical care indicators in a public health clinic.
- Grant writing.
- Delivered community and school based educational seminars.

STATEWIDE DIRECTOR, PRIMARY PREVENTION AND RISK REDUCTION PROGRAMS

Kansas Department of Health and Environment, Topeka, KS

- Responsible for all public health funded primary prevention and risk reduction programs throughout the State of Kansas.
- Wrote ten proposals in maternal and child health, prenatal risk reduction, early intervention for developmentally delayed, and family planning (some multiple year). Eight funded. \$1,900,000.
- Wrote Maternal and Child Health Plans (immunization clinics, WIC, school health). Additional \$5,000,000.
- Developed and implemented a child abuse prevention demonstration project recognized by Federal Public Health Service as their 1986 model program. This program became a pivotal access point for community health department service in several states, including KS and NE.
- Developed and maintained statewide advisory committees.

EDUCATION

Kansas State University, Ph.D.

Administration and Foundations of Education: Counseling and Student Personnel
Primary focus on adult and community; Secondary focus on family and research

Counseling, Adult & Community Services

Menninger Foundation, Family Therapy Training Program

Two year Family Therapy Skills training program for community practitioners

Kansas State University, M.S.

Counseling and Student Personnel Services

California State University, Sacramento

Major: Psychology Minor: Social Welfare

COMMUNITY ACTIVITIES

Member, Board of Directors, Brothers and Sisters in Action (BASIA)

BASIA is a non-profit focused on outreach to impoverished African Americans to reduce suffering due to drug addiction, HIV/AIDS, and sexual exploitation.

Member, Inland Empire HIV Planning Council

Former Co-chair, Evaluation Subcommittee

Former Chair, Needs Assessment Committee

Former Chair, Priority Setting and Resource Allocation Committee

Chair, Technology Subcommittee, Los Angeles County

Inter-University Research Consortium for Evaluation, Family Preservation

In the context of developing an outcomes-based evaluation for Family Preservation countywide, the technology subcommittee assessed the range of hardware/software capacities across networks, determined for what tasks hardware/software are used by networks, identified redundancies in data entry, and determined what is required to create an inter-network link that would also be linked to the DCFS MIS. Related activities included advocating for outcome measures to be included in future contract language and RFPs from Department of Children and Family Services.

Member, DATA Subcommittee

Children's Planning Council

Los Angeles County Board of Supervisors

Tracked data needs and data resources countywide, as well as variances in trends between Service Planning Areas. Currently operates as First Five in LA County.

Member, Executive Steering Committee

Department of Parks, Recreation, and Marine Youth Network, Long Beach

Network existed to create and promote opportunities for local (Long Beach) youth, and to coordinate agencies providing services to area youth.

Former Board of Director positions with:

Western Youth Services

Private non-profit agency providing mental health and juvenile justice services to residents of Orange County communities.

Covina Valley Playhouse

Private non-profit performing arts house based in Covina, CA.

Foothill AIDs Project

Private non-profit organization dedicated to prevention, education, and community outreach efforts for the purpose of HIV risk reduction.

References available upon request.

Partial listing of proposals authored and co-authored upon request